

## Small Business Financial Clarity Checklist

Take control of your business finances and make smarter growth decisions

#### Step 1: Organize Your Records

- Separate business and personal accounts
- Gather all financial statements (bank, credit cards, loans)
- Categorize expenses (fixed, variable, discretionary)
- · Keep invoices and receipts organized digitally
- Set up a consistent filing system (cloud or local)

# Step 2: Track Revenue & Expenses

- · Review monthly revenue and trends
- Identify your top-performing products/services
- Track recurring and seasonal expenses
- · Reconcile bank accounts monthly
- Highlight any discrepancies or unusual transactions

#### **Step 3: Monitor Cash Flow**

- Prepare a monthly cash flow statement
- Track inflows vs. outflows weekly
- Forecast cash for the next 3-12 months
- Identify periods of potential shortfall
- Build a small cash reserve for emergencies

#### **Step 4: Review Key Metrics**

- Gross profit margin
- · Net profit margin
- Accounts receivable aging
- Accounts payable and debt obligations
- Burn rate (for startups or growing businesses)

Precision today. Freedom tomorrow.

#### Step 5: Plan & Forecast

- Prepare a 3-, 6-, and 12-month cash flow forecast
- Set financial goals (revenue, profit, savings)
- Identify potential investments or capital expenditures
- Run "what-if" scenarios for slow or fast growth periods
- Adjust operational plans based on data insights

#### Step 6: Use Tools & Systems

- Implement cloud-based accounting software (QuickBooks, Xero, FreshBooks)
- Set up dashboards for revenue, expenses, and KPIs
- Automate recurring reports (weekly, monthly)
- Ensure data is backed up and secure

### Step 7: Seek Expert Support

- Schedule regular financial review meetings
- Get guidance on taxes, compliance, and growth strategy
- Use professional insight to interpret key metrics for decision-making

#### PRO TIPS:

- Review your checklist weekly or monthly to stay ahead.
- Highlight high-priority actions in red or bold for visibility
- Keep a running log of financial insights and decisions for future planning.